



SoftLabs®

Demands Delivered
EST.1991, Australia



CORPORATE PROFILE



+ Digital solutions for your
Business Transformation

SoftLabs is an **Australian owned enterprise software company** spread specialised in **Industry Automation Solutions, ERP Implementation, Technology Consulting, project management, software development and assured services (Testing, Cyber Security, Support).**

Being an **ISO 9001 : 2015 & 27001 : 2013 Certified**, we are committed to serve Business and IT companies globally nurture their vision to ensure that quality systems meeting customer's expectations are delivered on time, supported by a passionate team of industry professionals, with functional expertise and the highest standards of **governance, integrity** and renowned **technology practices**, with a **global delivery model**.





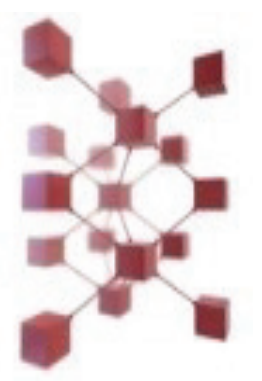
Vision

“To be a trusted business partner and advisor to each of our clients by delivering long term values & services for sustainable existence.”



Mission

“To provide highest quality of Solutions and Services where in it adds values to customer business ROI (Return on Investment).”



Objectives

- Conduct Business in an ethical & professional manner.
- Combined efforts of planning & execution through dedication and commitment for customer satisfaction.
- Provide all customers the best quality products and services.
- Create an environment that encourages teamwork, cooperation, initiative, leadership, problem solving, constructive decision making and a commitment to continuous improvement.



Capabilities

- High level of IT governance, process, procedures, compliance, security and Risk management methodologies are followed in implementation or delivery of projects.
- Understanding client's requirements and aspects of each project.
- Bridging consultant's expertise and experience to address the needs of the client.
- Integrity in the way we perform our work, the relationship with our clients, and the services we deliver.
- Well researched technology innovative value-add solutions.
- Access to high-end technology consultants to understand complex requirements.
- Capability to delivery high volume professional services.

SoftLabs delivers quality and timely services that make our clients focus on their business. We have practice heads for each of our services areas who have capabilities, knowledge on various technologies, industries domain areas enabling us to deliver projects on time and budget.

IT SERVICES

1. Cybersecurity
2. Digital Transformation
3. Project Consulting
4. Professional Services
5. Business Analysis Services
6. Project Management Services
7. Software Testing Services

IT PRODUCTS & SOLUTIONS

1. ERP Solutions
 2. ERP for Aged Care
 3. ERP for Manufacturing
 4. ERP for Hospitality
 5. Office automation solution
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Founded in early nineties SoftLabs is across Australia and draws upon a base of over 50+ specialist consultants and talent pool of 100's of consultants to provide specialist expertise across industries such as:

- Aged Care
- Manufacturing
- Education
- Government
- Transportation
- Logistics
- Oil & Gas
- Energy
- Retail
- Banking
- Insurance
- Education
- Hospitality
- Media
- Legal
- Engineering
- Procurement
- Healthcare
- Construction
- IT & Corporate Sector
- Small Medium Business (SMB's)
- Non-profit Organizations

D

Project Managers

E

Business Analysts

L

Web Developers

I

Test Analysts

V

Systems Analysts

E

Cyber Security Testers

R

Mainframe Specialists

Y

Test Leads & Test Managers

Scrum Masters / Iterations Managers

Software Developers

DBA Analyst & Architects

T

IT Support Analyst

E

SAP / ERP Consultants

A

Automation Testing Specialist

M

Sr. Java Developers

Change / Release / Delivery Manager

EPICOR

Authorized Partner

Epicor Software Corporation is a global provider of industry-specific enterprise software solutions. Tailored to the needs of manufacturing and aged care industry companies, Epicor's solutions aim to streamline processes, integrate with emerging technologies, and foster growth. Known for its flexibility, scalability, and intuitive design, Epicor's software empowers businesses to drive increased efficiency and improve profitability. Their innovative approach often merges cloud-ready solutions with powerful analytics, ensuring real-time decision-making and a holistic view of business operations. With a deep understanding of various industries, Epicor consistently evolves its offerings, ensuring clients stay ahead in an ever-changing business landscape.

FORTINET

Fortinet is a globally recognized leader in the cybersecurity industry, known for its broad range of high-performance security solutions. With its innovative FortiGate firewalls at the core, Fortinet provides an integrated and automated cybersecurity platform that protects organisations from sophisticated threats. Dedicated to safeguarding businesses, governments, and educational institutions, Fortinet continues to drive innovation with its vision of delivering security without compromise. With a strong commitment to research and development, they remain at the forefront of security technology and threat intelligence, ensuring their customers are always prepared for the evolving digital landscape.



Nozomi Networks is a leading provider of real-time visibility, advanced monitoring capabilities, and strong security solutions for industrial control systems (ICS) and operational technology (OT) environments. By leveraging artificial intelligence and machine learning, Nozomi offers unmatched detection of threats and anomalies to ensure critical infrastructures and industrial sectors remain safe and efficient. Their commitment to innovation has positioned them as a frontrunner in the OT and ICS cybersecurity sector, protecting assets in industries ranging from energy to manufacturing. Their solutions not only provide security but also ensure operational reliability and business resilience in today's interconnected industrial landscape.



Ramco Systems is a global enterprise software provider specialising in cloud-based integrated solutions for sectors like aviation, logistics, and human capital management. Known for its innovative approach, Ramco offers a comprehensive suite that encompasses core business functions such as HR, payroll, asset management, and ERP, often backed by advanced technologies like artificial intelligence and machine learning. Their commitment to continuous innovation and focus on ensuring a user-friendly experience has garnered them recognition and partnerships across industries and regions. With a strong presence in the Asian markets, Ramco's solutions cater to the nuanced needs of diverse businesses, helping them streamline operations and enhance efficiency.

opentext™

OpenText is a global leader in information management solutions, providing a comprehensive suite of products designed to help organisations capture, store, manage, and analyse vast amounts of content and data securely. As the digital landscape continues to evolve, OpenText focuses on enabling enterprises to be fully digital, making them more agile, efficient, and informed. Their solutions range from content and business process management to customer experience and analytics, catering to a diverse set of industries. With a commitment to innovation and a customer-centric approach, OpenText empowers organisations to harness the potential of their information and drive growth in the digital age.



Traild Software is revolutionising data management with its enhanced OCR technology, which digitally extracts data from PDF invoices. This state-of-the-art feature eradicates the need for tedious manual entry, drastically reducing the potential for human errors. Additionally, Traild's platform introduces a smoother way of managing invoice approvals by offering streamlined workflows that speed up processes throughout your organisation. Beyond its efficiency, the system is designed with security in mind, adding rigorous protective layers against fraudulent invoices and potential payment discrepancies. Its seamless integration capabilities with popular accounting software make it a versatile tool for modern businesses.



SugarCRM is a customer relationship management (CRM) system renowned for its flexibility and versatility in addressing diverse business needs. It offers both cloud-based and on-premises solutions designed to enhance customer experience and foster loyal relationships. Through its intuitive interface, businesses can streamline sales, marketing, and support processes, obtaining a comprehensive view of their customer interactions. SugarCRM's adaptability allows for easy customisation, ensuring that companies can mould the platform to fit specific industry demands. With a commitment to innovation, SugarCRM frequently integrates emerging technologies, ensuring its users have the tools necessary to stay competitive and agile in the modern business environment.



GRAPE ERP helps SME's with a suite of tools is an excellent solution for businesses looking to streamline their operations and improve their overall efficiency.

The suite of tools available in this ERP system can be customized to meet the unique needs of businesses, providing them with a scalable and efficient solution that can help them achieve their goals faster.

The suite of tools available in this ERP system includes Inventory Management, Sales Management, Quoting, Project Management, Ticketing, and HRMS (Human Resource Management System).

These tools are designed to address the specific needs of businesses, allowing them to manage their processes and operations effectively.



Wherefour, founded in 2015 by a team of experienced system designers and consultants from the manufacturing and technology sectors, addresses the challenges faced by smaller manufacturing operations. Disappointed by the lack of effective, accessible tools for these businesses, the founders wanted to create a groundbreaking platform using technology and modern tools, avoiding reliance on traditional ERP giants. Their goal is to offer a cost-effective, adaptable solution that supports growth and efficiency for companies across various industries. The aim is to save clients time, money, and compliance challenges, enabling them to focus on their core business objectives. This cloud-based enterprise resource planning (ERP) solution is designed to assist product manufacturers manage inventory, production, customer relationships, and more. Key features include batch management, lot tracking, recipe management, and full material traceability.

We provide flexible delivery models to help you address short term skill gaps, deliver projects or transform your organisation by creating the right team that can scale up or down, quickly and cost-efficiently

Engagement Models

- Time and Material Model
- Managed Model
- Hybrid Model
- Proof of Concept Model
- Transaction Based Model
- Dedicated Team Model
- Fixed Price Cost Model

Technology Capabilities

- Microsoft
- Open Source
- Web Technologies
- Testing (JIRA,HP ALM,UFT, LR, Selenium)
- Mainframe
- SAP / ERP / HRMS Tools / Project Management Tools / IBM
- Support Service Tools
- Database (Oracle, DB2, SQL Base)

Methodologies

- Agile
- Scrum
- Waterfall
- Hybrid

SoftLabs focus on the long-term strategic needs of your organisation and the relationship between Information Technology and the business.

CLIENTS



Australian Government
Department of Infrastructure and Regional Development (DOIRD)



Australian Government
Digital Transformation Office Digital Service Professional Panel



Australian Government
Department of Science, Information Technology and Innovation (DSITI)



Australian Government
Minister for the Public Sector on behalf of the Crown in right of the State of South



Australian Government
Department of the Prime Minister and Cabinet



Queensland Government



Government of South Australia



Tasmanian Government



Finance, Services & Innovation



NSW Government
ICT Services Scheme
SCM 0020



Low Risk ICT Projects
Government of South Australia



eProjects Panel
Government of South Australia



WALGA
PREFERRED SUPPLIER

SAP Ariba



Administrative Appeals Tribunal



TriCare

cua
Health

Infosys[®]



Telstra



HEALTH



aliveTM 90.5

PMG
WOOLLOONGOOLOO
EST. 1998

Woolworths
The fresh food people



LAKE maintenance



ABSOLUTE WATERFRONT APARTMENTS



ABSOLUTE OFFICES



Holcim



Cochlear[®]
Hear now. And always

ANZ



TOYOTA
FINANCIAL SERVICES



MOTIONTECH SALES



AVIVA
Insurance

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Digital Transformation*



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Our Presence

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