

CAPABILITY OVERVIEW

IT MANAGED SERVICES CONSULTING

"Managed services can cut down the costs associated with downtime by preventing it from happening in the first place."



Strategic partnership that drives real results

Managed Services Provider (MSP) has become a popular buzzword in business environments, but with the myriad new features and benefits it offers over traditional break-fix repair, many are still unclear about what managed services actually encompasses.

With today's technology changing it becomes much more difficult to gauge how effectively organisation's technology is supporting and enhancing the key business needs and organisational strategies. SoftLabs focus on the long-term strategic needs of your organisation and the relationship between Information Technology and the business.

With our extensive technical and business experience, SoftLabs offers practical and balanced IT Service Management guidance that fosters innovation and drives improvements while maintaining alignment with the needs of your business. Whether for tactical project execution or at the strategic level, we develop holistic solutions that clearly identify needs and opportunities while creating a realistic plan that delivers practical, actionable steps for your people, processes, and technologies.

Choosing a Right IT Managed Service Provider

In this competitive world, no organisation wants to experiment with their business. Moreover, finding the best IT Managed Service Provider helps to avoid iterations that are often time consuming and cause re-spend. SoftLabs is the right choice for :

S

SOLUTIONS FOR YOUR NEEDS

Identifying your goals and together developing our plan that ensures those goals are met . We are delivering flexible custom-tailored IT solutions and services that meet your unique client requirements.

WE ENABLE SOLUTIONS FOR LIFE CYCLE SUPPORTS

We are experts at using frameworks (tools, resources, methodologies) to manage and support our services for you - from design to operation.

W

P

PROVIDES COMPLETE IT SERVICES

We are strong both in software development and infrastructure management to create integrated solutions with more than 8 years of practical experience.

IT MANAGED SERVICE PROVIDERS (MSP's)

SoftLabs has leveraged it's IT managed services into three categories :

L Low Level MSP

We offer basic IT services such as alerting, monitoring, process continuity, with little focus on IT business side and planning.

M Medium Level MSP

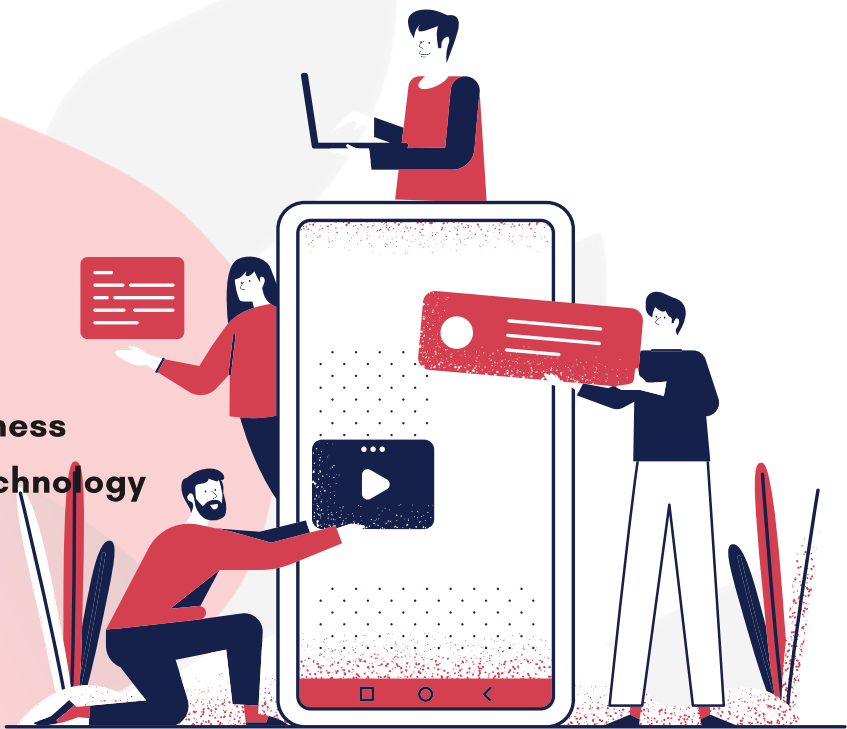
We offer beyond process continuity, disaster recovery and maintenance to enhancing scalability and further are part of this offering.

H High Level MSP

We offer a full set of managed services at their own facility, as a combination of both medium – level and lower-level services.

Our Managed IT Services enable

- Cost Savings
- Focus on Core Business
- Improved Vendor Management
- Scalability
- Control the Cost of IT
- Reduce Labour Costs
- Ramp Up Efficiency and Competitiveness
- Fast Implementation of the Latest Technology
- Lower Business Risk
- Security and Compliance



Business Outcomes

Core Business Focus

Technology Expertise

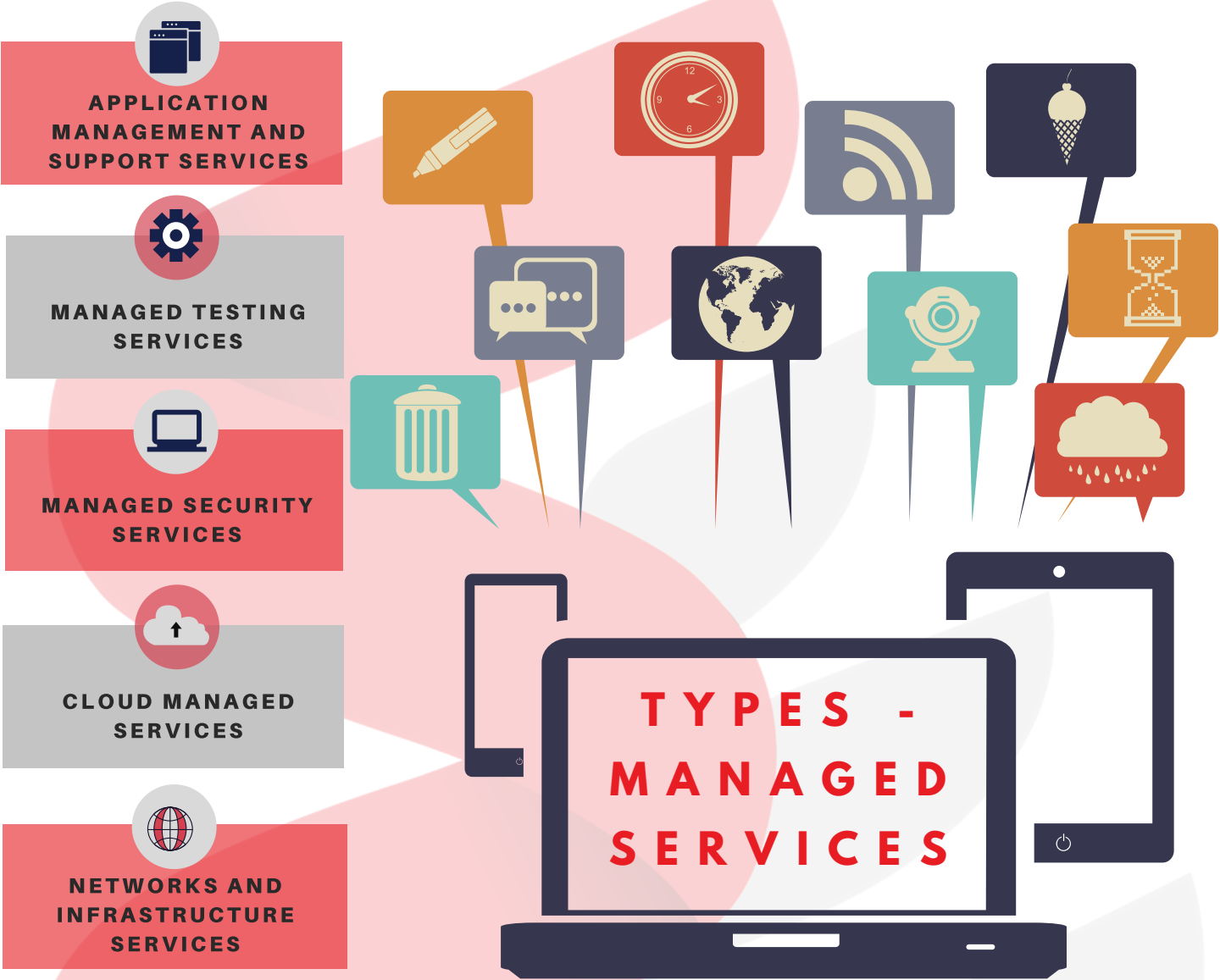
Operational Efficiency

Standardized Processes

Reduced IT Costs

Improved Business Continuity

"Focus on growing your business, remaining competitive and supporting your customers and leave your back office infrastructure to us. We'll take on the operations – you take on the market."



SoftLabs IT Strategy for Managed IT Services

SoftLabs specialise in helping companies integrate business strategy with IT planning and tools investment, setting a course for greater business success. We help IT organisations:

- Optimise existing IT services for increased ROI
- Alignment technology needs with business opportunities to improve effectiveness
- Better leverage technology innovation for strong competitive differentiation
- Utilise technology to position your organisation for future business plans

With substantial experience SoftLabs has extended it's managed services towards :



OUTSOURCING MANAGED SERVICES

SoftLabs provides IT Managed services - On Demand, Short Term or on a Contractual basis for a long-term duration. A qualified and reliable managed services provider offers wide range of benefits to organisations of all sizes. These benefits includes :

C

COST SAVINGS

Organisations can reduce operational costs, conserve capital budget and lower IT expenses

F

FOCUS ON CORE BUSINESS

Outsourcing can help organisation stay focused on revenue generating activities and innovation

I

IMPROVED VENDOR MANAGEMENT

Outsourcing vendor management to SoftLabs removes the pain of working with multiple vendors

S

SCALABILITY

Scalability is vital to supporting business growth. SoftLabs support and services as needed to handle growth spurts and emerging IT problems

PUT US TO WORK FOR YOU!!!
START BUILDING YOUR IT ADVANTAGE TODAY

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